



Southern California Association of Governments
900 Wilshire Boulevard, Suite 1700, Los Angeles, California 90017
June 6, 2019

To: Executive/Administration Committee (EAC)
Regional Council (RC)
From: Basil Panas, Chief Financial Officer, Contracts, 213-236-1817,
panas@scag.ca.gov
Subject: Contracts \$200,000 or Greater: 19-030-C01, SCAG Regional
Greenprint

EXECUTIVE DIRECTOR'S
APPROVAL

Kome Ajise

RECOMMENDED ACTION:

Approve Contract No. 19-030-C01 in an amount of \$705,601 with The Nature Conservancy to develop SCAG's Regional Greenprint, subject to the SCAG Internal Auditor's review of the Consultant's direct and indirect rates.

STRATEGIC PLAN:

This item supports the following Strategic Plan Goal 1: Produce innovative solutions that improve the quality of life for Southern Californians.

EXECUTIVE SUMMARY:

The consultant shall prepare SCAG's Regional Greenprint a strategic conservation tool that provides the best available scientific data and scenario visualizations to help cities, counties and transportation agencies make better land use and transportation infrastructure decisions.

BACKGROUND:

Staff recommends executing the following contract \$200,000 or greater subject to the review of Consultant's rates by the SCAG Internal Auditor:

Table with 3 columns: Consultant/Contract #, Contract Purpose, Contract Amount. Row 1: The Nature Conservancy (19-030-C01), The selected consultants shall develop SCAG's Regional Greenprint., \$705,601

FISCAL IMPACT:

Funding of \$325,000 is included in the FY 2019-20 budget in project number 290.4862.01, Senate Bill 1 (SB1) Formula Grant and Transportation Development Act (TDA), and the remaining \$380,601 is expected to be allocated in the FY 20-2021 budget, subject to budget availability.

ATTACHMENT(S):

- 1. Contract Summary 19-030-C01
2. Contract Summary 19-030-C01 COI

CONSULTANT CONTRACT 19-030-C01

Recommended Consultant: The Nature Conservancy

Background & Scope of Work: The consultant shall prepare SCAG’s Regional Greenprint, a strategic conservation tool that provides the best available scientific data and scenario visualizations to help cities, counties and transportation agencies make better land use and transportation infrastructure decisions.

The need for this project is driven by:

- The need to balance regional growth with the multiple conservation challenges affecting Southern California such as drought, climate change, and habitat loss;
- The need to better prioritize lands for mitigation that have regional conservation benefits;
- The need to accommodate infrastructure development while protecting important natural resources; and
- The lack of consistent, regional data and tools that can be used across sectors to assess land use decisions transparently and objectively.

This project supports regional transportation planning by providing users such as transportation agencies the ability to see how infrastructure affects the environment, and what areas to prioritize for mitigation requirements.

Project’s Benefits & Key Deliverables: The project’s benefits and key deliverables include, but are not limited to:

- A publically available web-based multi-benefit conservation assessment tool;
- Updated and expanded natural lands data inventory; and
- A white paper on Regional Mitigation strategies and recommendations for the SCAG region.

Strategic Plan: This item supports SCAG’s Strategic Plan Goal 3: Be the foremost data information hub for the region and Goal #4: Provide innovative information and value-added services to enhance member agencies’ planning and operations and promote regional collaboration.

Contract Amount:	Total not to exceed	\$705,601
	The Nature Conservancy (prime consultant)	\$484,621
	Greeninfo Network (subconsultant)	\$130,980
	Science Advisor (sub consultant)	\$90,000

Contract Period: Notice to Proceed through June 30, 2021

Project Number(s): 290.4862U5.01 \$287,723
290.4862E.01 \$37,277

Funding source(s): Fiscal Year 19 Senate Bill 1 (SB 1) Formula Grant; and Transportation Development Act (TDA).

Attachment: Contract Summary 19-030-C01 (Contracts \$200,000 or Greater: 19-030-C01, SCAG Regional Greenprint)

Funding of \$325,000 is included in the FY 2019-2020 budget in project number 290.4862.01, and the remaining \$380,601 is expected to be allocated in the FY 2020-2021 budget, subject to budget availability.

Request for Proposal (RFP): Not applicable

Selection Process: SCAG staff selected The Nature Conservancy as a sole source for the contract award because the consultant:

- Is a highly-reputable non-profit in the areas of conservation and sustainability and thus can leverage more resources and have stronger relationships with important stakeholders than a for-profit firm;
- Demonstrated an excellent understanding of SCAG requirements, specifically because they conceived of and developed the first regional web-based Greenprint tool for the Bay Area; and
- Provided an excellent technical approach, that was holistic and it addressed policy, science, and public outreach needs for the project.

Basis for Selection: Given The Nature Conservancy's unique niche expertise, staff awarded a non-profit sole source contract to them pursuant to State of California Contracts Manual, Sections 3.15 and 3.17 regarding Subvention and Local Assistance Contracts.

Conflict Of Interest (COI) Form - Attachment

Approve Contract No. 19-030-C01 in an amount of \$705,601 with The Nature Conservancy to develop SCAG's Regional Greenprint, subject to the SCAG Internal Auditor's review of the Consultant's direct and indirect rates.

The consultant team for this contract includes:

Consultant Name	Did the consultant disclose a conflict in the Conflict of Interest Form they submitted with its original proposal (Yes or No)?
The Nature Conservancy (prime consultant)	Yes; form is attached
Greeninfo Network (subconsultant)	No; form is attached
Science Advisor (sub consultant)	No; form is attached

SCAG CONFLICT OF INTEREST FORM

RFP No./Contract No. 19-030-C01

SECTION I: INSTRUCTIONS

All persons or firms seeking contracts must complete and submit a SCAG Conflict of Interest Form along with the proposal. This requirement also applies to any proposed subconsultant(s). Failure to comply with this requirement may cause your proposal to be declared non-responsive.

In order to answer the questions contained in this form, please review SCAG's Conflict of Interest Policy, the list of SCAG employees, and the list of SCAG's Regional Council members. All three documents can be viewed online at www.scag.ca.gov. The SCAG Conflict of Interest Policy is located under "Doing Business with SCAG," whereas the SCAG staff and Regional Council members lists can be found under "About SCAG."

Any questions regarding the information required to be disclosed in this form should be directed to Justine Block, SCAG Deputy Legal Counsel.

Name of Firm: The Nature Conservancy

Name of Preparer: Abigail Ramsden

Project Title: Regional Greenprint

Date Submitted: 5/21/19

SECTION II: QUESTIONS

1. During the last twelve (12) months, has your firm provided a source of income to employees of SCAG or members of the SCAG Regional Council, or have any employees or Regional Council members held any investment (including real property) in your firm?

YES NO

If "yes," please list the names of those SCAG employees and/or SCAG Regional Council members and the nature of the financial interest:

Name	Nature of Financial Interest
_____	_____
_____	_____
_____	_____
_____	_____

Attachment: Contract Summary 19-030-C01 COI (Contracts \$200,000 or Greater: 19-030-C01, SCAG Regional Greenprint)

2. Have you or any members of your firm been an employee of SCAG or served as a member of the SCAG Regional Council within the last twelve (12) months?

YES NO

If "yes," please list name, position, and dates of service:

Name	Position	Dates of Service
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____

3. Are you or any managers, partners, or officers of your firm related by blood or marriage/domestic partnership to an employee of SCAG or member of the SCAG Regional Council that is considering your proposal?

YES NO

If "yes," please list name and the nature of the relationship:

Name	Relationship
_____	_____
_____	_____
_____	_____
_____	_____

4. Does an employee of SCAG or a member of the SCAG Regional Council hold a position at your firm as a director, officer, partner, trustee, employee, or any position of management?

YES NO

If "yes," please list name and the nature of the relationship:

Name	Relationship
_____	_____
_____	_____
_____	_____
_____	_____

5. Have you or any managers, partners, or officers of your firm ever given (directly or indirectly), or offered to give on behalf of another or through another person, campaign contributions or gifts to any current employee of SCAG or member of the SCAG Regional Council (including contributions to a political committee created by or on behalf of a member/candidate)?

YES NO

If "yes," please list name, date gift or contribution was given/offered, and dollar value:


Name	Date	Dollar Value
Jill Sourial (to Eric Garcetti)	2013	\$150
_____	_____	_____
_____	_____	_____
_____	_____	_____

SECTION III: VALIDATION STATEMENT

This Validation Statement must be completed and signed by at least one General Partner, Owner, Principal, or Officer authorized to legally commit the proposer.

DECLARATION

I, (printed full name) Scott Morrison, hereby declare that I am the (position or title) Director of Conservation Programs & Science of (firm name) The Nature Conservancy in California, and that I am duly authorized to execute this Validation Statement on behalf of this entity. I hereby state that this SCAG Conflict of Interest Form dated 5/21/19 is correct and current as submitted. I acknowledge that any false, deceptive, or fraudulent statements on this Validation Statement will result in rejection of my contract proposal.



 Signature of Person Certifying for Proposer
 (original signature required)

 5/23/19
 Date

NOTICE

A material false statement, omission, or fraudulent inducement made in connection with this SCAG Conflict of Interest Form is sufficient cause for rejection of the contract proposal or revocation of a prior contract award.