31<sup>st</sup> Annual USC-SCAG Demographic Workshop Panel on the Changing Demographic Outlook and Housing Trends June 11, 2020

## A Housing Crisis that FAILS to Match Housing to Jobs and People

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Drawing on research supported by the Haynes Foundation, the National Multifamily Housing Council, Randall W. Lewis, and Southern California Council of Governments

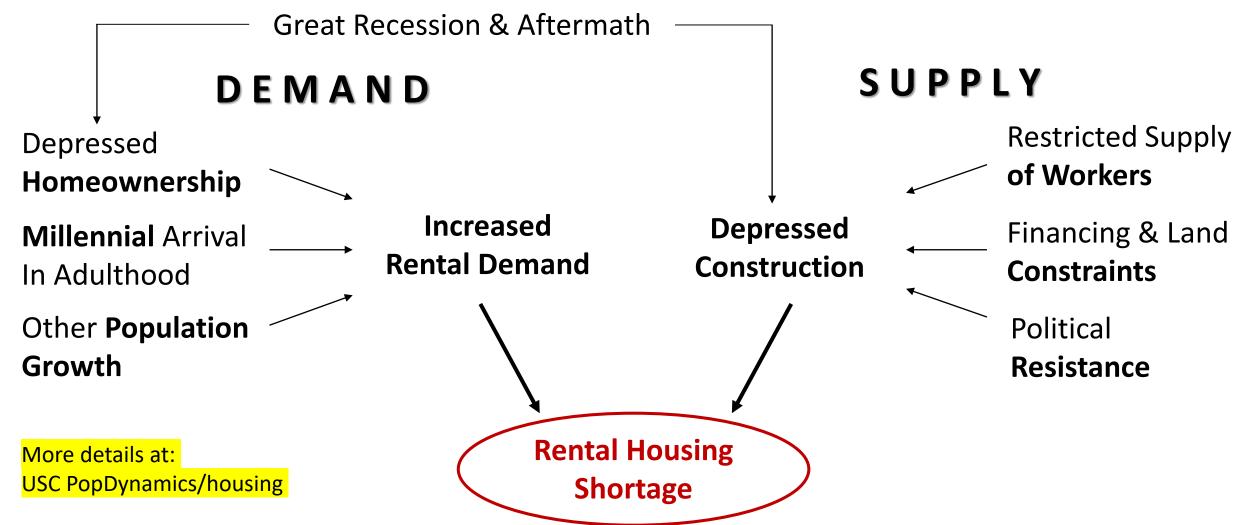
### **Themes Addressed**

- 1. Where did the *housing crisis* come from? So many interconnections and misperceptions
- 2. Are we building *too many apartments?* See the facts
- 3. Learning from *housing demography* details of how people connect to housing over time
- 4. How does *housing shortage* exert its effects? Reversed **filtering** process, gentrification, and cannibalized low-income housing

# Where did the Housing crisis come from?

### When Growing Rental Demand Meets Limited Housing Supply

**Conceptual Diagram for Explaining the Rental Housing Shortage** 



Are we building too many apartments?

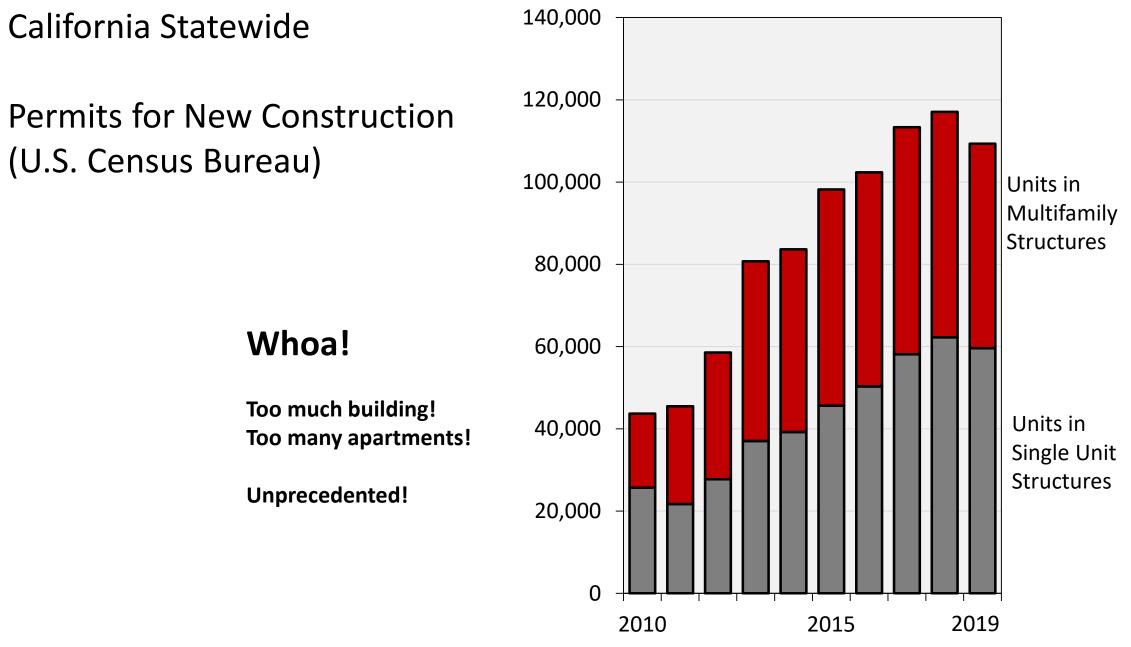
## California Building Trends

so what's the right perspective — just today? Or the last 10 years.....

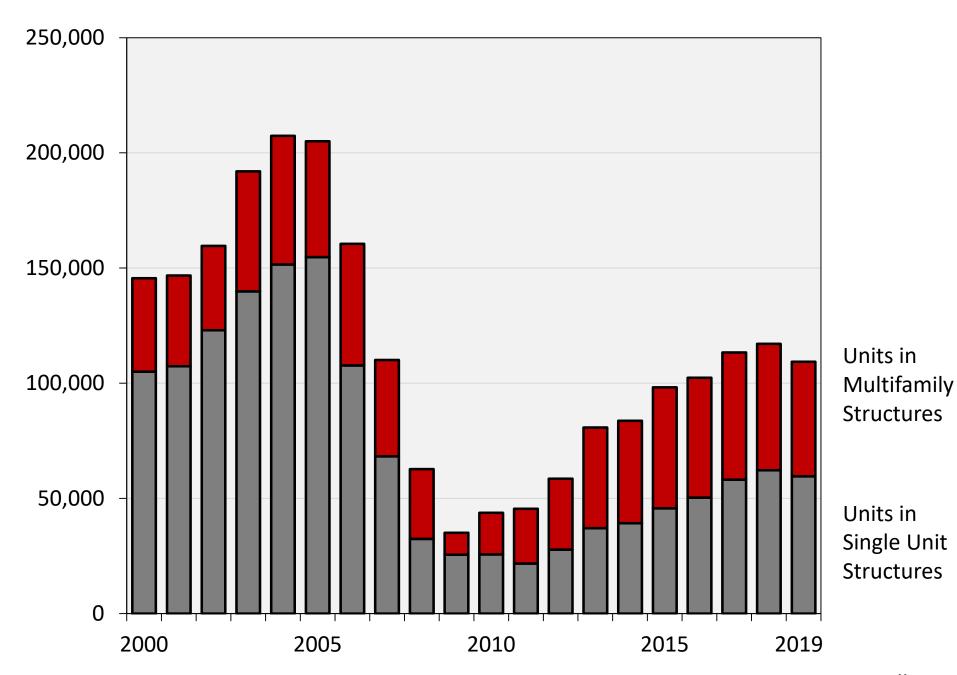
or back to the good old days in the 1960s,

full of white-picket-fence, single-family development?

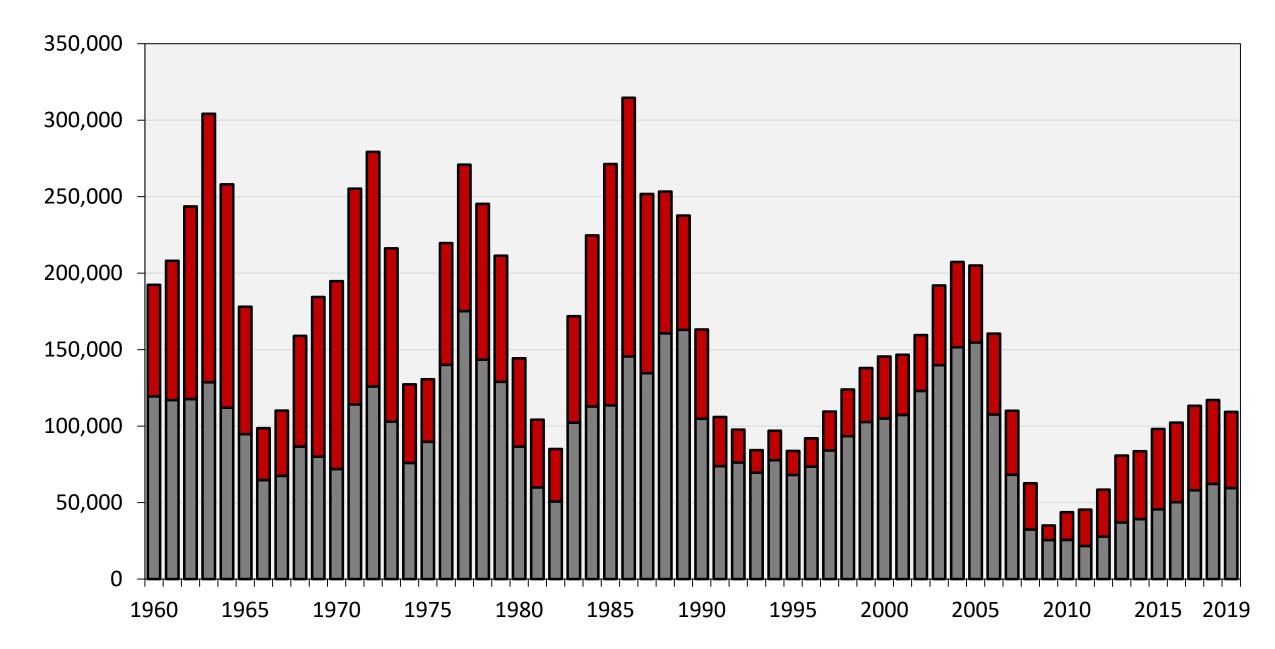
How many apartments are really normal to be building?



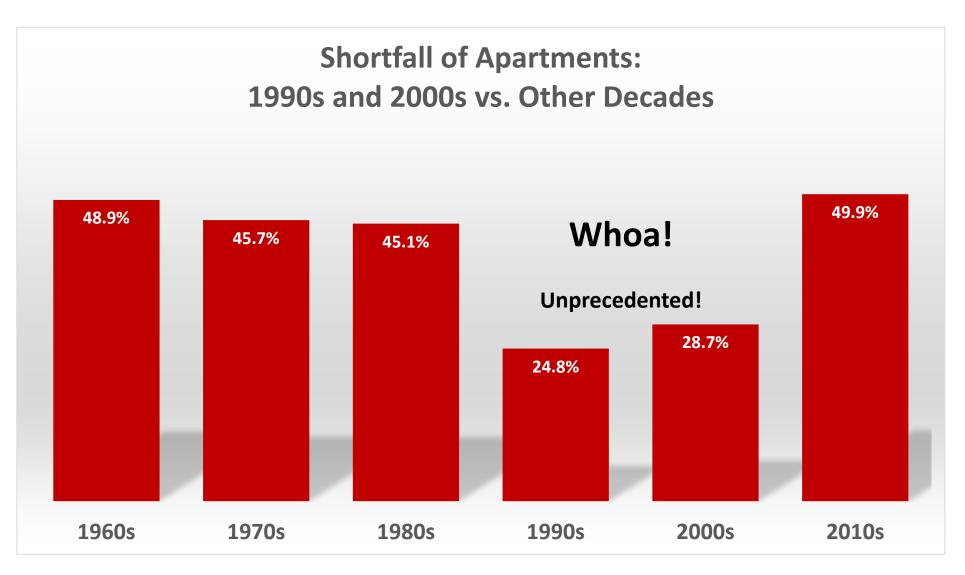
Dowell Myers, USC Price





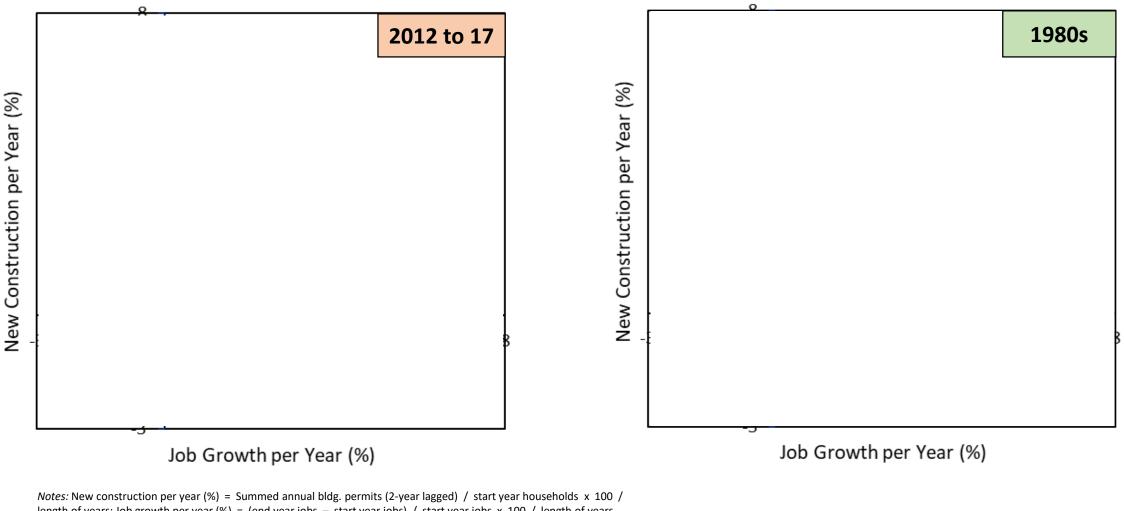


Percent Multifamily of Permits for New Construction is **Normally Nearly 50%** in California Each Decade



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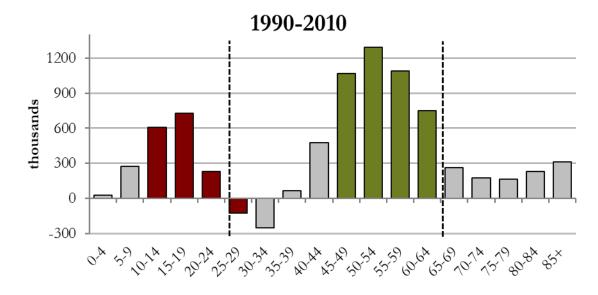
#### Strong Relations Between New Construction and Job Growth *Disrupted in the* Recovery Decade Compared to Earlier



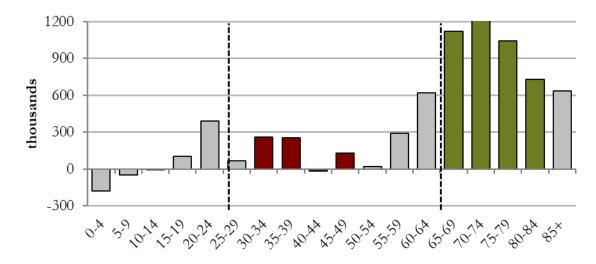
length of years; Job growth per year (%) = (end year jobs – start year jobs) / start year jobs x 100 / length of years *Sources:* U.S. Census Bureau's Building Permits Survey; Bureau of Economic Analysis (BEA)'s Employment Data; Decennial Census and American Community Survey IPUMS Microdata Files.

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#### Growth by Age in California: Then and Now



2010-2030



Sources: Dowell Myers, Census Bureau decennial census of 1990 and 2010, and CA DOF 2017 vintage projections

# How does housing shortage exert its effects?

# (OR How does the shortage get resolved?)

#### **Definition of Filtering and its Importance**

HUD declares filtering is the traditional means of creating *Naturally Occurring Affordable Housing (NOAH)* for lower-income families in the United States (HUD 2016).

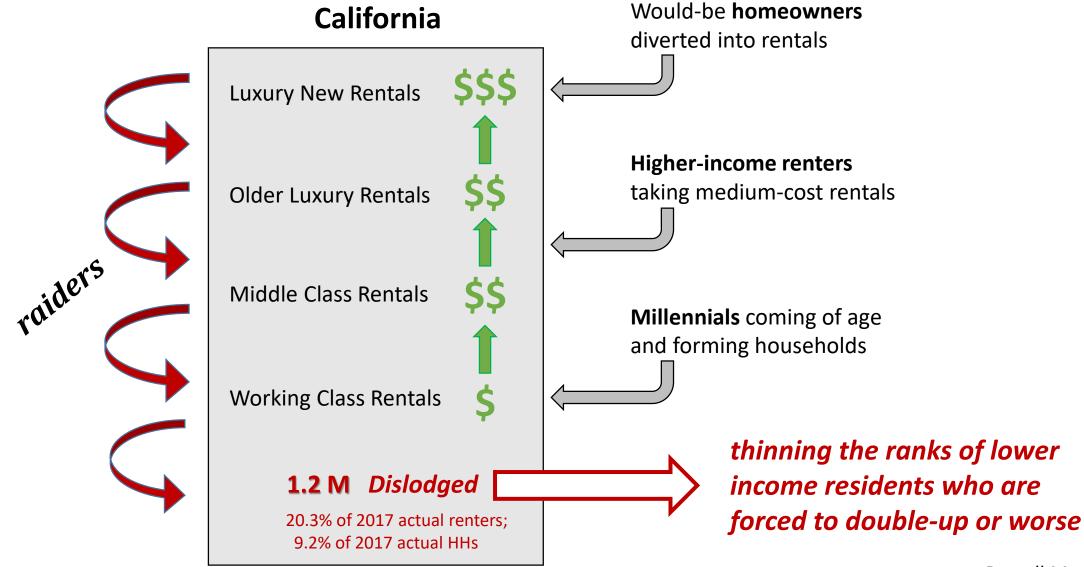
Over time properties obsolesce and are made less competitive, commanding lower rents, and provided housing for lower-income renters. Filtering of apartments is vital to meeting the nation's low-income housing needs, but its *effectiveness may vary decade to decade*.

*Filtering requires a surplus supply* if this favorable sorting is going to work. Without enough supply to support job growth and aging retirees, *housing cannibals are set loose*, leading to *gentrification* and a *reversal of filtering*.

We can test that hypothesis by *tracking the growth of low-income occupancy* in each decade, using a sample of the 100 largest metro areas over four decades.

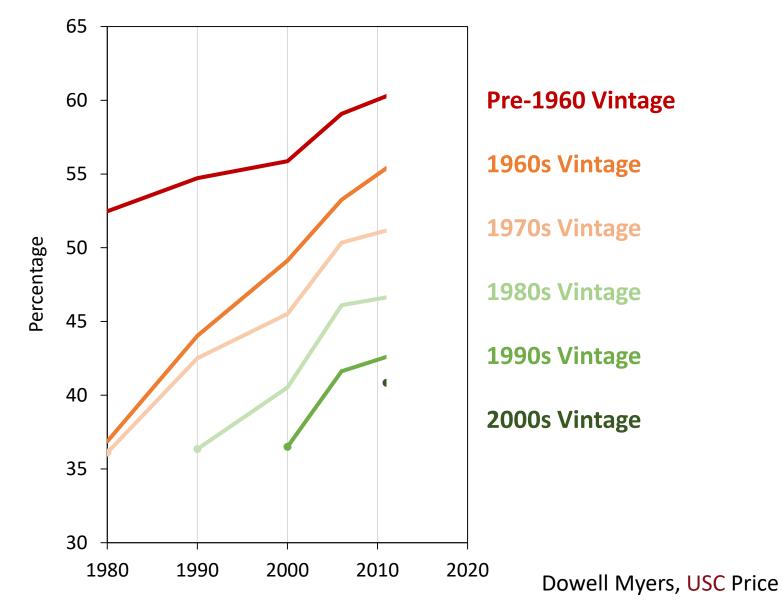
(Details: search NMHC Filtering Study 2020)

#### Shortage Breeds Downward Raiding and Cannibalization



#### Tracking the *Rising Share Low-Income* in Apartments

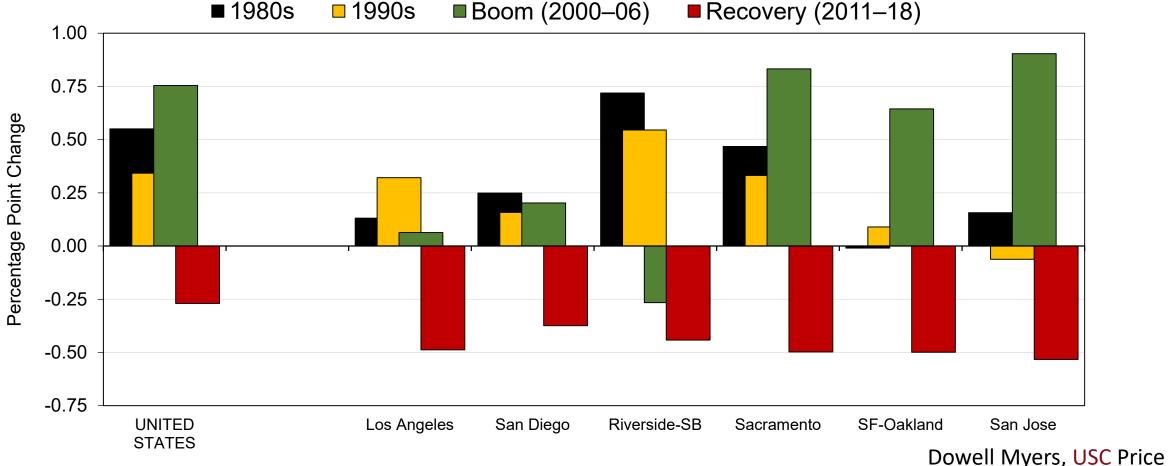
Percent (%) Low-income Tenants in Apartments of Each Vintage, As Time Passes



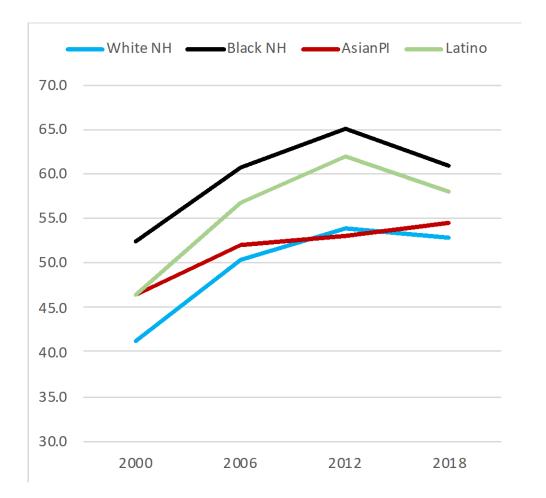
*Sources:* USC PopDynamics Analysis of 100 largest metro areas, based on 1980, 1990, and 2000 Decennial Census and 2006 through 2018 ACS IPUMS Files.

#### Filtering in Apartments with *Positive Gains* in 1980s, 1990s, and 2000s, but *Widespread Reversal* in Recovery Decade

Annualized Percentage Point Change in Low-income (<50% AMI) Share of Apartment Units, New Units Not Included, U.S. and CA Metros



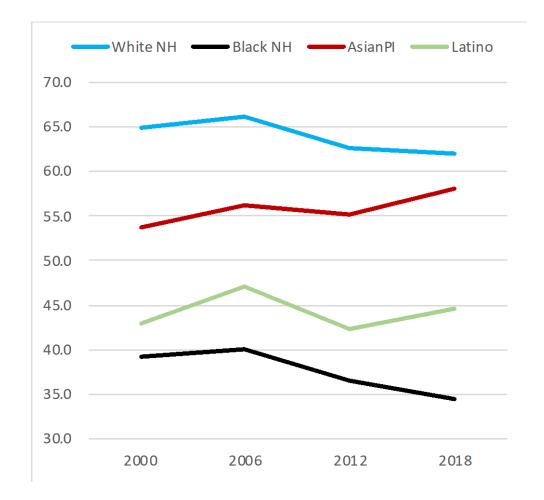
#### Persistent or Growing *Racial Disparities* in SCAG Region



#### Percent Excess Rent Burden (30+% of Income)

*Sources:* JungHo Park analysis; USC PopDynamics Analysis based on 2000 Decennial Census and 2006, 2012, and 2018 ACS IPUMS Files.

#### **Percent Homeowners of Households**



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### Conclusion

- Current peak construction is barely the *low point* of previous construction cycles -- truly unprecedented is *the LOST apartment construction* in the 1990s and 2000s, which haunts today's renters
- LONG TERM: Need to use *filtering* to grow *future* opportunities for low-income households by producing more middle-income housing *today*, curbing excess rent burden for everybody
- SHORT TERM:
  - --Need to stop gentrification from raiding low-income housing
  - --Need to get the diverted homeowners OUT of rental competition
  - --Urgent needs of very low-income require subsidies for construction
  - --Priority is to get housing construction **back to normal**

# Thank you

## Visit USC PopDynamics

https://sites.usc.edu/popdynamics/housing/

